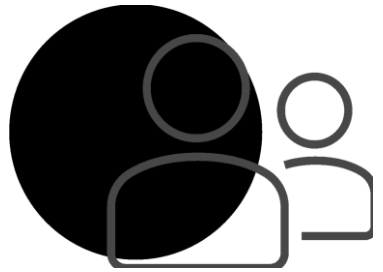


Telecare's place in Social Care



Oysta Technology



- Oysta are one of the UK's leading telecare solution providers
- We support >20,000 Vulnerable Independent People (VIP) in the UK & Spain
- COVID has highlighted the importance of telecare to social care provision
- Proactively tackling the second wave of COVID-19
- Partnerships with LA's / HA's / Social Care providers / NHS Trusts



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COVID-19: Lessons Learnt

- Lack of knowledge or experience with Telecare technology
- Significant cost savings on care for each VIP
- Low cost of solutions
- Quick implementation with no social contact
- No training required, easy to use devices
- Proactive Care, preventing crisis further down the line
- Mental health benefits of staying at home to receive Care



“A key priority for the council during lockdown was to continue to deliver high-quality social care services to our most vulnerable people living within private and social housing, as well as temporary accommodation within the city. The challenge was to maintain care and self-confidence for people living independently, whilst keeping residents and staff members safe by following social distancing guidelines..”

“Working with Oysta enabled us to ensure that we were able to continue to provide the vital care and support that our elderly and vulnerable clients needed as we went into lockdown. We have received some amazing feedback from our clients and their families.”

Carol Kendall, Community Services Manager, Southampton City Council



Telecare has evolved

Oysta's solutions for 2020's challenges

Mobile Telecare

Personal safety and care, anywhere

Safe Home

Activity sensors for reassurance

Health Data

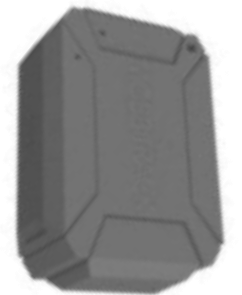
Health data collection and presentation



Mobile Telecare

Digital Mobile Technology

- Confidence & Freedom to leave home
- Two-way communication
- Easy to use, appealing
- Smart global location tracking & Safe Zones
- Intelligent alarms & insights via IntelliCare
- No installation required
- Over-the-air updates & roaming
- Multiple available features: Fall detection, Reminders, Welfare checks etc.



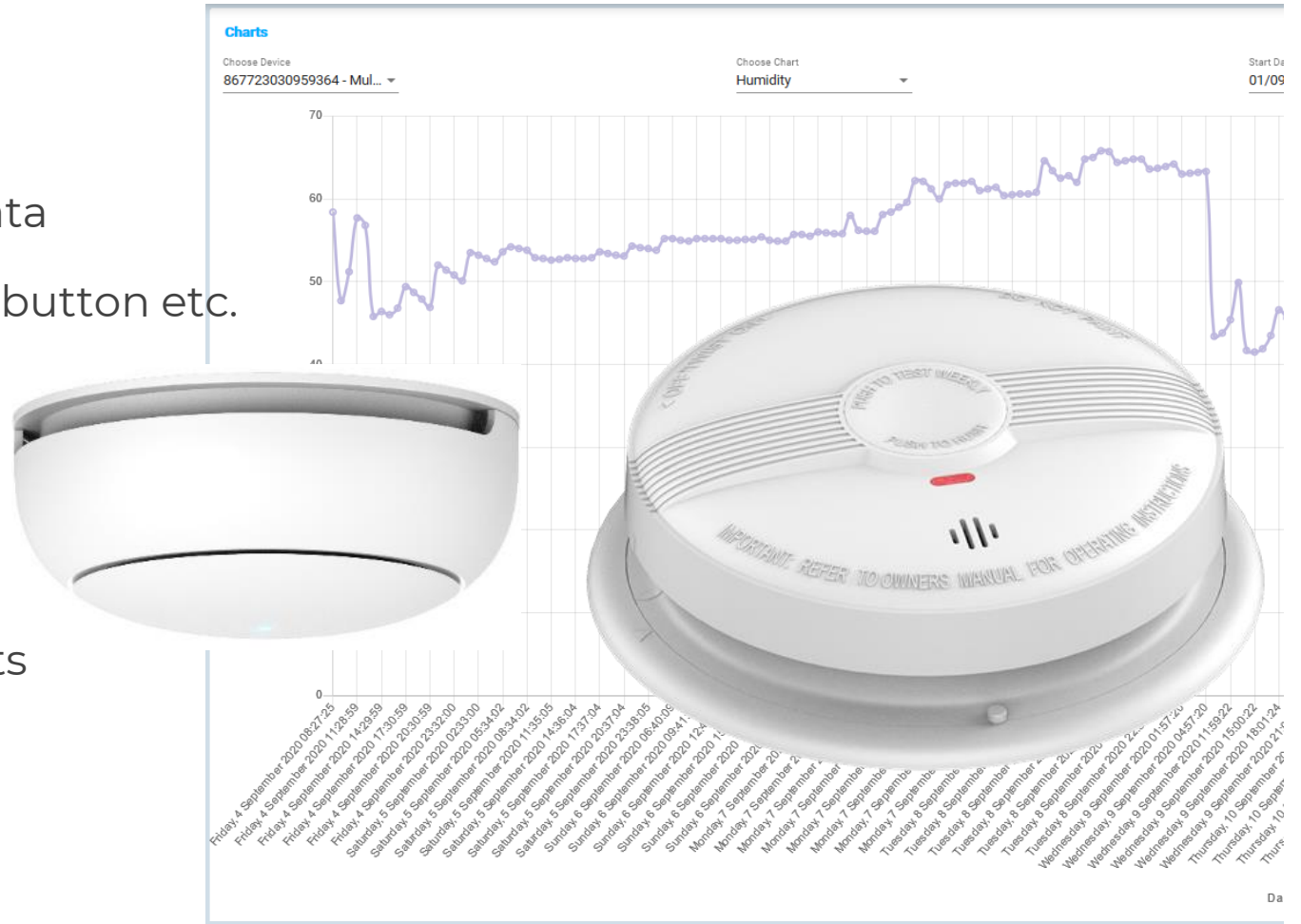
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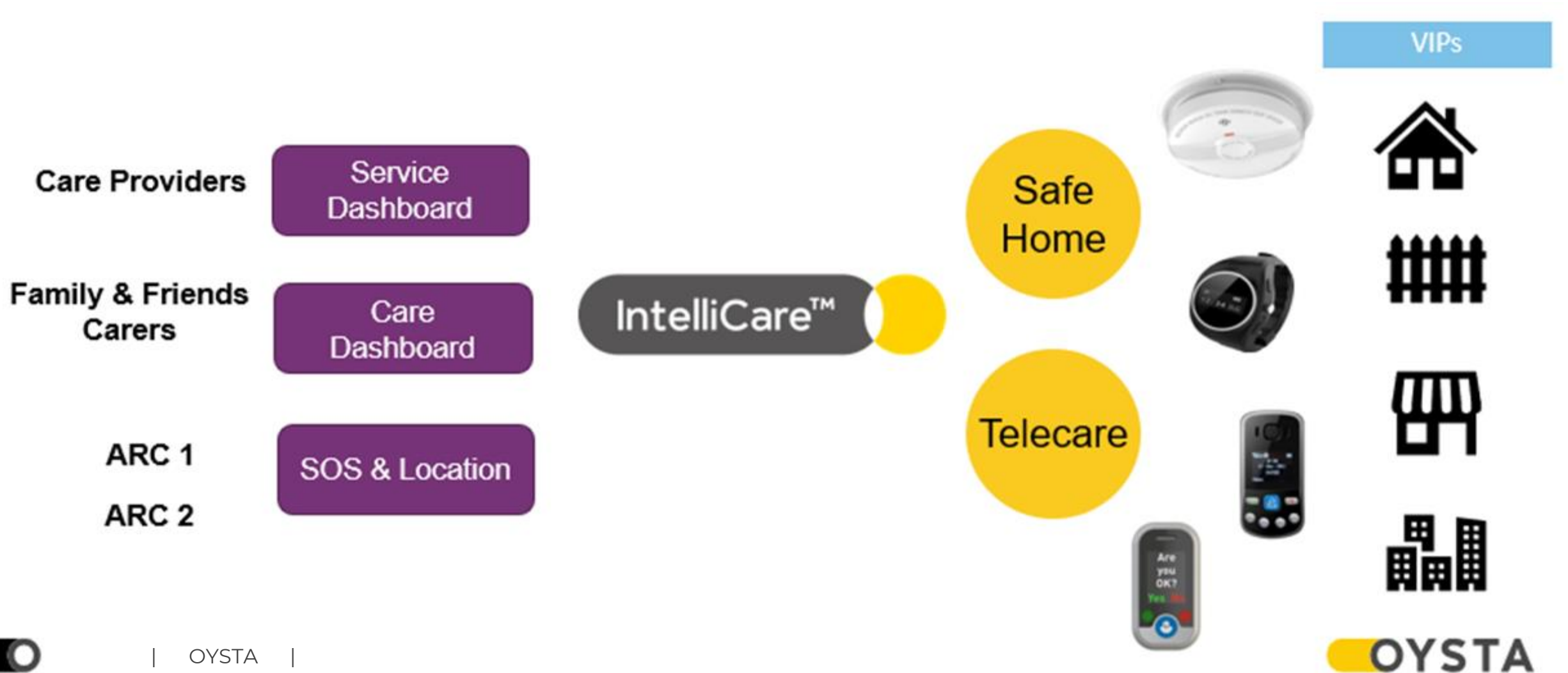
Safe Home

Wireless IoT Sensors

- IoT sensors collect rich multi-point data
 - Smoke, CO, Heat, Movement, Door, button etc.
- Wireless & gateway free
- No hub required
- Benefits of cellular
- IntelliCare intelligent alarms & insights
- 360° view of wellbeing
- Instant installation



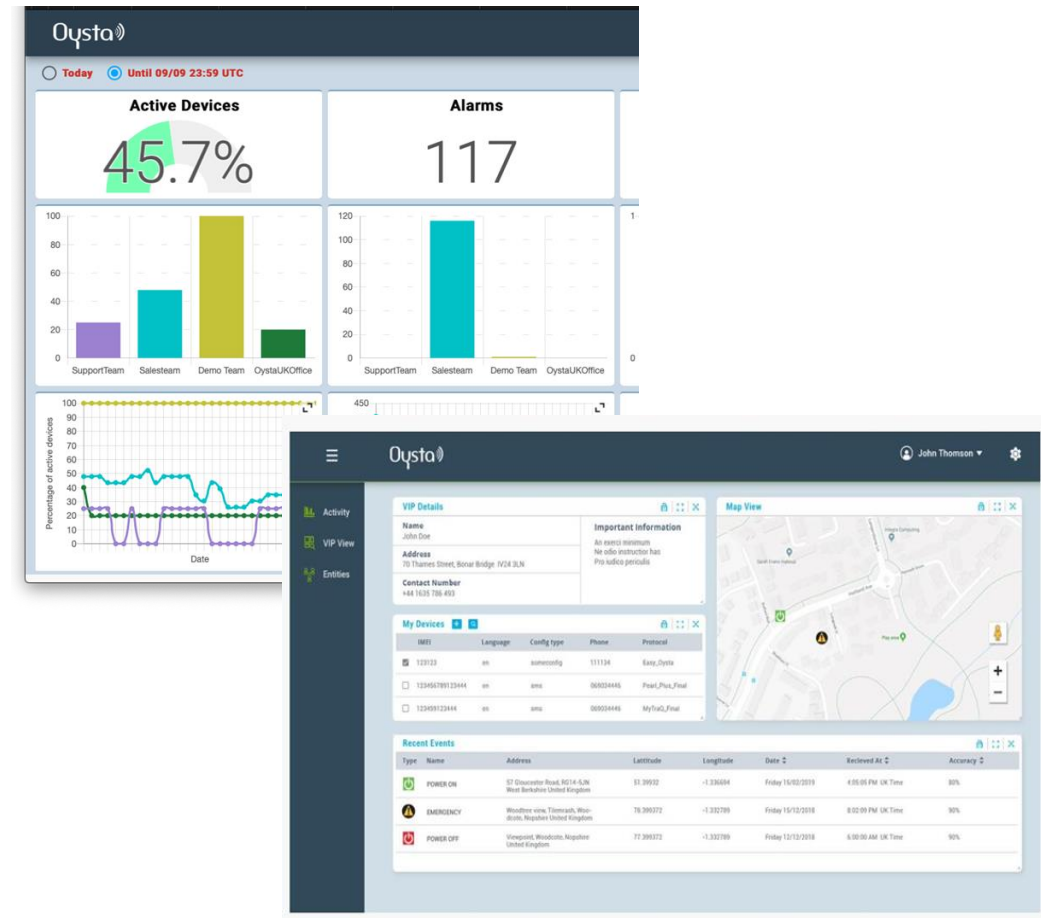
IntelliCare connects it all



IntelliCare: Delivering Proactive Care



- IoT Care Data platform
- Hollistic view of each VIP
- Data based decisions for optimal outcomes
- Intelligent Alarms
- Rich TECs Data readily available
- Reassurance for family
- Management and Reporting Tools
- Interoperability



The socio-economic value of telecare in social care provision

- Telecare delays move to care home by **9 months**, saving LA's £millions in social care funding
- Data shows telecare helped one UK council save over **£13 million** in social care costs in one year
 - Reducing amount of trips to doctors
 - Reduced ambulance call outs
 - Shorter stays in hospital
 - More available discharge options
- Lancashire Telecare Service it was estimated that **£4,500 per person** per annum was avoided in home care and other social care costs.
- Older people offered proactive and personalised technology in Spain were able to stay independent at home for on average **8.6 months (262 days) longer**, equating to a potential cost avoidance of **£5,900 per person**.
- Reduced pressure on emergency services. Emergency calls for help were **reduced by 54%** and ambulance mobilisations by **36%**.

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