



Becoming a County Council and NHS TECS Development Partner during

2020: the first 6 months

UKTHC Digital MarketPlace: 26th January 2021

Becoming a TEC Development Partner

- Introductions
- West Sussex Technology Enabled Care Service an overview
- Mobilising the new service during a pandemic
- The first 6 months challenges and solutions
- Some reflections
- Q&A



Your presenters today







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TEC SERVICE OVERVIEW

The new West Sussex TEC Service

The service West Sussex County Council and NHS CCGs commissioned – NRS as Development Partner

Innovation and Development

- Technology projects and development
- Digital from day one
- Data driven care
- TEC Innovation groups and other partnership working
- Return on Investment modelling and collection

"Technology First" Culture Change

- Deliver learning and development programmes
- Communication and engagement activities

Supply, set up and monitoring TEC Services

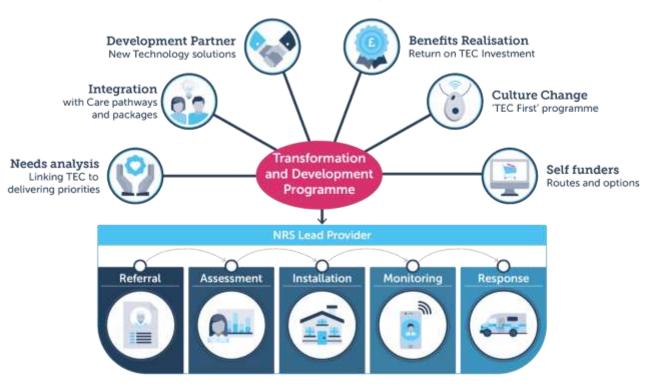
- All age, person centred service
- Strength based assessments
- Short term need and long term need customers
- Help people use their own technology
- Public funded and private offer





NRS Healthcare TEC Services

NRS Delivery and Transformation of Technology Enabled Care (TEC) Services





MOBILISING THE NEW SERVICE

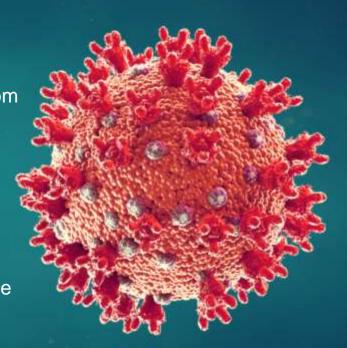
Challenges and Solutions during a pandemic

Mobilising the new TEC service

 Take yourself back to February 2020. Would COVID-19 impact the new service going live?

 We were still learning about the new normal – working from home, video calls weren't the norm, lots of uncertainty

- BUT we still needed to
 - Recruit and train a new team
 - Find a work base & logistics set up
 - Buy in stock and set up sub-contracts
 - Co-design new systems and processes
 - Engage stakeholders and educate about new service
 - Initial referrer training
 - Be ready for Go-Live on 19th May 2020





THE FIRST 6 MONTHS (OR SO)

Challenges and Solutions

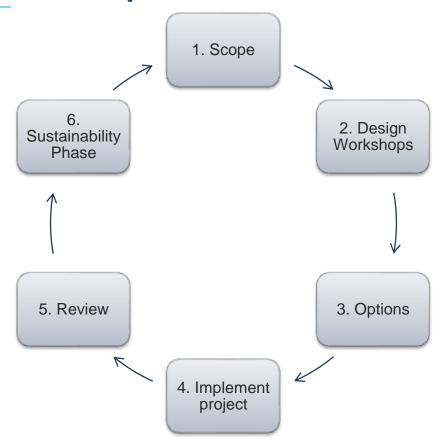
Innovation and Development

- Worked with TEC champions across WSCC and NRS to identify gaps
- Worked with suppliers to identify the right TEC
- Completed an options appraisal
- Launching new COVID response packs over next few weeks with over 800 referrers
- Adding the highest scoring potential solution to our normal contract line and embedding as BAU
- Working with teams to improve pathways and change culture to include TEC solutions from early stages.





Innovation and Development





"Technology First" Culture Change

- Initial Accelerated training over 800 staff
- Over 100 TEC champions
- Shared resources FAQ's guidance, videos etc.
- TTT (TEC Top Tip)
- Work with WSFR
- Working with TEC champions
- Adapting service based on feedback received
- Weekly catch up calls with WSCC
- Improving communication with 4 key hospitals
- Newsletter
- NHS 'drop in' sessions
 - Social Media –coming soon



Supply, set up, monitoring and response services





Partnership working between referring staff from WSCC and NHS, NRS, Appello, and BDS





Accurate Information is key

Ensuring all understand the part each play



Reflections

- Setting up a new service during a pandemic is hard work, but satisfying when it all comes together
- Being in a new relationship takes effort for both partners
 - Have shared goals and aspirations
 - Keep your promises to each other
 - Be equal partners
 - Communicate openly, honestly and with depth
 - Have fun and find some exciting things to do together
 - Be prepared to compromise if you need to
 - Enjoy the fruits of a long and successful relationship



QUESTIONS?

For further information:

www.nrshealthcare.com/telecare or email clinicalservices@nrs-uk.co.uk