



Digital Solutions

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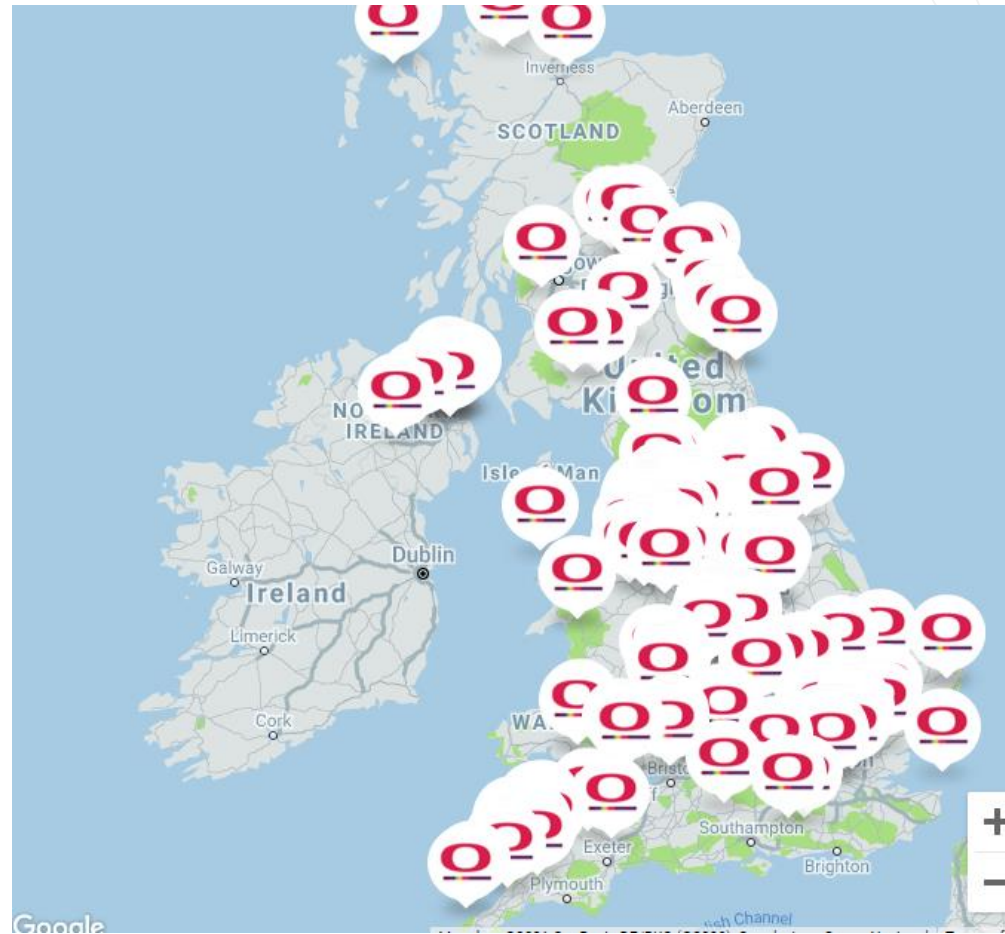
- 25 years Critical Connectivity experience
- Partners of all Major MNOs
- Digital transformation in Fire and Security
- Digital transformation in TECs in Nordics
- 1,000,000+ Digital Connections.

ALL-IP Switch



- 2025 end date not start date
- Analogue protocols increasingly unreliable
- 220 Exchanges stop-sell by end of 2021
 - No new connections
 - Unable to switch provider without upgrading
- 2 years from stop-sell to stop service

ALL-IP Switch



<https://www.csl-group.com/uk/news/all-ip-news-openreach-announce-priority-exchanges.html>

The Solution is Mobile



- We aren't the first to make this transition
- Heartbeat
- Ownership of problems
- Coverage
- 2G/3G/4G/VoIP/VoLTE?!
- Devices fit for purpose.



The Benefits of Digital



- No longer tied to phone socket
- Centre around the service user
- Digital-ready products
- Lets start to reduce the problem
- Change the way we work.

The Benefits of Digital



- Unsteered Roaming M2M SIMs – fit for purpose
- Roaming Algorithms
 - Strongest network isn't always best
 - Roam before there is an emergency
- Heartbeat (again)

The Benefits of Digital



- More information
- Prevention is better than cure
- True independence
- Multiple calls from Schemes
- CSL Router back up for Digital Schemes.

- Private APNs
- IPSec VPN
- Keep Monitoring Centre networks secure
- One IPSec for SIMs, Routers, Partner Platforms.



Thank you

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