



Helping people to live at home  
for longer

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# Simple, smart home monitoring



Designed and manufactured  
in the UK





**Movement**



**Temperature**



**Door activity**



**Visitors**



**Instant alerts**





**Day-to-day  
activity  
monitoring**

**No wires  
No Wi-Fi  
No cameras  
No microphones  
Just peace of mind**



## Canary Care – Starting out

- We started out as a B2C focused company
  - designed for families of older vulnerable people living alone
  - at the point that they're not on anyone's radar
  - Important to keep their independence
  - early warning system and to check on wellbeing
- Various examples of where we've helped
  - onset of Dementia
  - people with physical degenerative conditions
  - mobility issues & those at risk of falling
  - safety and wellbeing
- Benefits
  - having a window/view in on a loved ones life
  - no unwelcome intrusions on their lives
  - brings reassurance for all
  - obvious avoidance of disrupting their lives
  - avoidance of costs associated with finding further care



## Canary Care – B2C customers

### **Melanie's Story**

- Melanie's family were customers from February 2015 until December 2020
- Diagnosed with Vascular Dementia
- Tried telecare and CCTV, but nothing really suited their personal needs
- Stayed at home for almost 6 years before going into full time care
- We've been working with B2C customers ever since
- Only really been the last 2 years or so that our B2B customers have started picking up on long term use.



## Melanie's story

In their own words....

Melanie's Story 



## Canary – B2B customers

- **Short term assessments in Health & Social Care**

- Maslow's Hierarchy of Needs & ADL

- Reablement

- Rightsizing (Re-assessment of existing care packages)

- Waking/sleeping nights (if removed, provides evidence to support the decision and then also as a long-term backup, for alerting)

- Safeguarding (recording staff interactions, process adherence)

- Reducing costs of social / continuing care (reduced care visits)

- Passive Emergency Response (falls, purposeful wandering, security etc.)

- Keeping People At Home (cost avoidance/savings through carer support/ADL monitoring/response)

- Hospital Discharge and Hospital Avoidance (frequent flyers)



# Canary Care – B2B customers

## Powys County Council

- Mr A – 80 year old gentleman – living alone in Newtown
- Late stages of Dementia and has started to wander
- Found wandering by the Police during the night
- Mr A's children were very worried but wanted to keep him home for one last Christmas
- Social worker had heard of Canary which was installed
- The family remotely monitored Mr A and used rules & alerts as an early warning system
- Allowed Mr A to remain at home, independently for a further 10 weeks



## Canary in Powys

In addition to the outcomes of independence the Canary installation gave Mr A and the reassurance it gave to his family, the delayed admission to a care home resulted in the following cost avoided savings:

**£4,900**

Care Home Fee avoidance  
(10 weeks at £490pw)

**£260**

Purchase of Canary  
Premium Package

**£40**

Ongoing Canary  
Monitoring Fee

**£4,600**

Total Cost Avoidance



  
**Canary Care**



In the last couple of years we've really advanced our offering of technology enabled care.

**Chris Evans**  
Strategic Commissioning Manager  
Powys County Council

# Simple, smart home monitoring





**Thank you for your time**

**Any questions?**