

FREQUENCY PRECISION



James Barnett – General Manager
Tom Dwyer – Director

- Formed 1985
- Founder Doug Dwyer (Feb 1943 – December 2020)
- Fall prevention and fall detection telecare designer and manufacturer.
- Use in house designed Airlert technology in our pressure mats. Hold UK and US Patents.
- Team of 9 people.



Certificate No:274952020



Certificate No:354452020





Contents

- Airlert Technology
- Our use of IOT



Part 1

- Airlert Technology





- Alerts carers as soon as a person gets out of bed.
- Full size bed mat.
- Compatible with all bed types.
- Works with airflow pressure relieving mattresses.

FP Bed Sensor **airlert**[®]

Works With All Beds
Compatible with all types of profile beds and pressure relieving devices.

Airlert technology
Air-filled pockets sense body pressure changes.

Discreet And Reliable
Works below the mattress.

Airlert technology
Air-filled pockets sense body pressure changes.



A row of various cables is shown, including several Ethernet cables, a fiber optic cable, a red XLR cable, and two different types of audio cables (one with a black sleeve, one with a gold sleeve).

we can plug into any call system

FREQUENCY PRECISION®



Part 2

- Our use of IOT

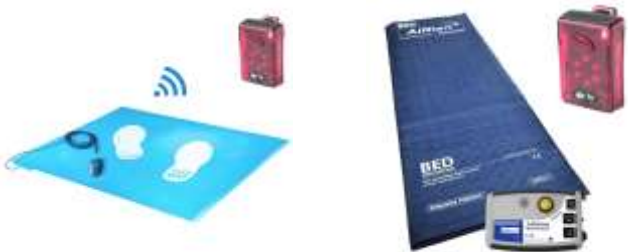




- As engineers we tend to focus on the *how* something is achieved.
- Customer is looking to purchase a solution to their problem, rather than a piece of technology.
- Largely look for **reassurance** and **peace of mind**.
- **Not added stress.**



Stand Alone



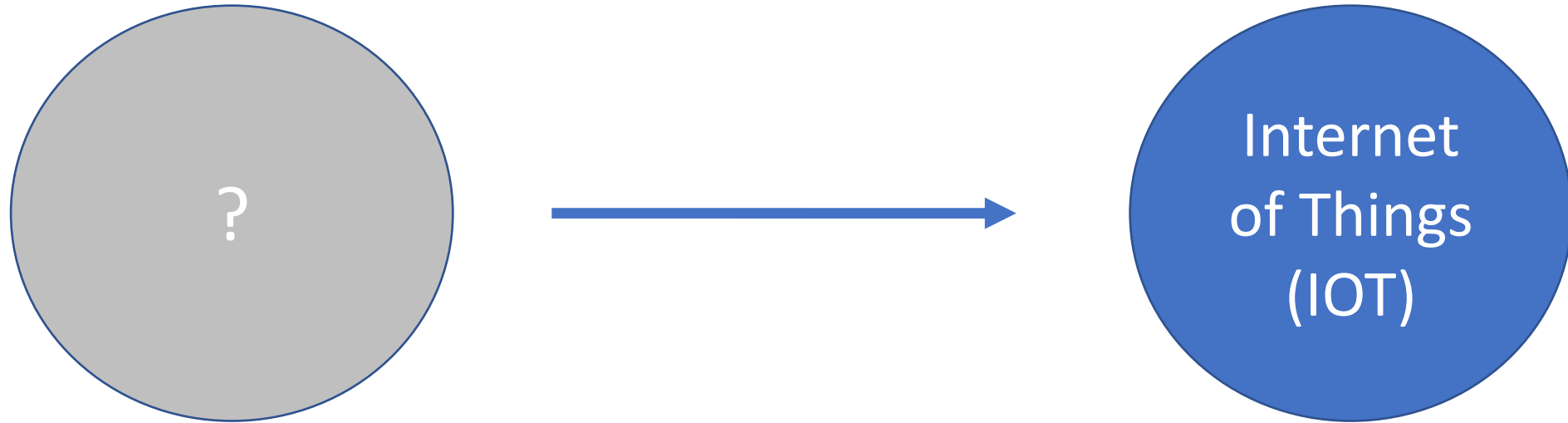
I don't need anybody outside my family to be involved

?

I'm not quite ready for that

Monitored Subscription Based

I don't want to pay a monthly subscription



Direct link between sensors and call buttons to family members using the Internet



Requirements:

- Works straight out of the box.
- Customer sent a 'ready to use' solution to their problem.
- No contracts.
- No engineers.
- Empowers family and promotes independence.

Base stations



Plugs into router



Supplied with one-year PAYG SIM

No subscriptions
Works out the box
Set up prior to dispatch

Sensors



Summary

- Airlert Technology
- Our use of IOT



Questions?

