

# Let's Get Ready to



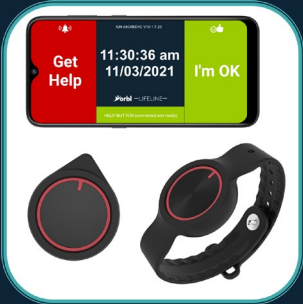


# Ethos & Approach

- **Stay true to our values**
  - Honesty & Openness
  - Inclusive & Equal
  - Highy Quality/Fairly Priced
  - Contributing to the Community
  - Technology for GOOD
  - Collaboration NOT Protectionism
  - **Improving Lives**
- Hearts & Minds – Change the Image!
- Digital First Approach
- **NO** “Legacy Mindset”
- INNOVATE, INNOVATE, INNOVATE!
- Everything is connected
  - Open & Interoperable
  - Digital Ecosystem
- The Yorbl Cloud – Data, Data, Data
  - Data Analytics, Machine Learning, AI
  - Predictive Analytics & Alerting
  - Microsoft Health Program
  - Highly Secure
  - GDPR Compliant

# Our Core Offerings

Yorbl  
Lifeline



Yorbl  
Vita



Yorbl  
Tab



Yorbl  
Phone



Yorbl  
Amica  
Wearables



Yorbl  
Sensor  
Pack



Community  
Living  
Solutions



Yorbl  
Analytics



# Yorbl Roadmap 2021-2022

Q4 2021

- Yorbl commercial launch
  - Yorbl Lifeline on Nokia 1.4
  - Yorbl Vita on Nokia 1.4 and Lenovo M10
- Yorbl Amica Basic Wearable Fall Detector
- Yorbl Analytics
- New Yorbl Website
- Yorbl online Shop
- Joined Health Tech Accelerator Program

Q1 2022

- New Product Launches:-
  - Yorbl Sensors
  - Amica Go
  - Amica Watch
  - Analytics Advanced

Q2 2022

- New Product Launches:-
  - Vita Tab
  - Yorbl Phone
  - SMART Community Living Solutions Launch

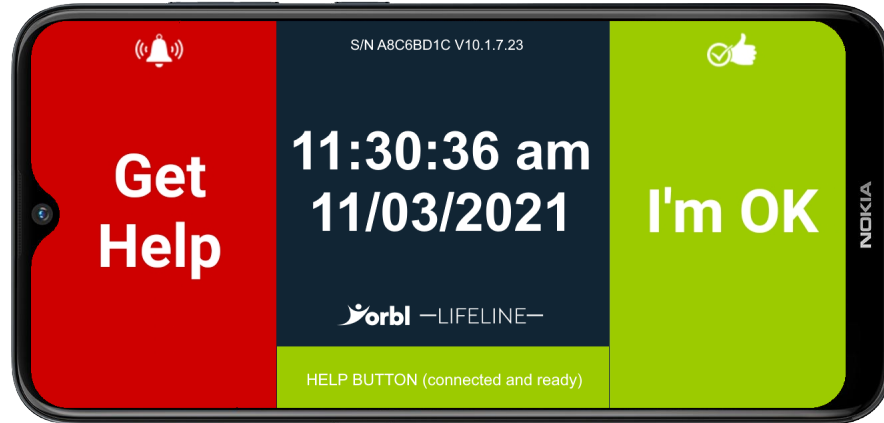
Q3  
2022

- Yorbl Apps released on Google Play Store
- BYOD
- New Digital Health Capabilities
- Further Integration with Health & Social Services

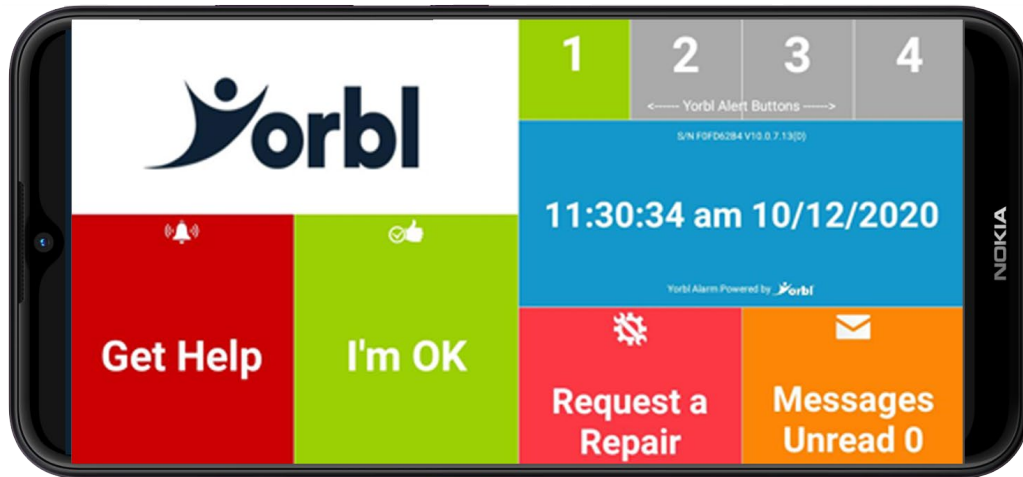


# Q&A

## Our Entry Level, Low Cost Digital Dispersed Alarm



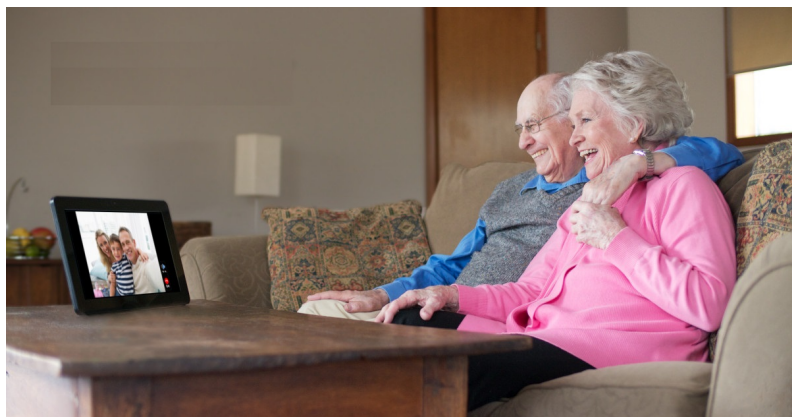
- Aggressively priced, easy to deploy steppingstone into Digital Healthcare
- Built on a robust, reliable Android Platform
- Utilising an equally robust/reliable mobile smartphone – Nokia 1.4
- Wi-Fi Internet connectivity
- Mobile SIM backup (should Wi-Fi not be available)
- Touch screen and voice Control “Hey Yorbl, Get Help”
- Designed to be permanently powered/docked
- Included 360 Hard Case case with kickstand
- Battery for use in a power failure
- Includes Amica Basic – BLE connected watch/pendant.
  - Single Push for “I’m OK”, Long Push/Double Push for SOS
  - Includes Fall Detector functionality.
  - Rechargeable
  - IP66 rated



## Our Flagship Digital Dispersed Alarm System

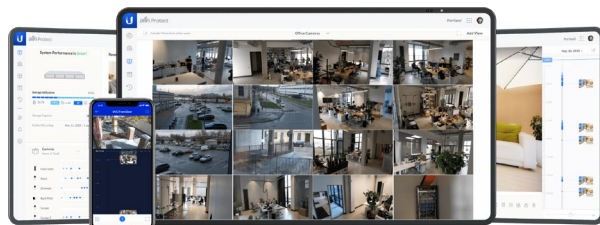
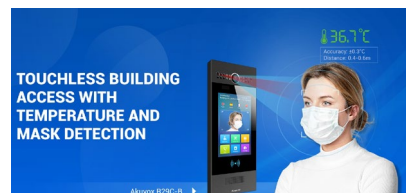
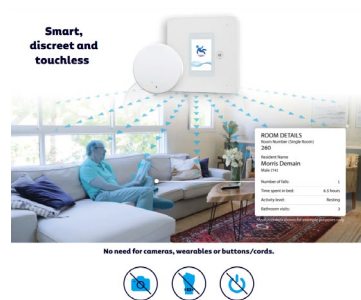
- Available on the Nokia 1.4 (6.5 inch) or LenovoM10 (10 inch) tablet
- Wi-Fi connection
- Mobile SIM backup (should Wi-Fi not be available)
- Touch screen and voice Control *"Excuse me, Get Help"*
- Designed to be permanently powered
- Included hard case/stand for Nokia and dock/charger/stand for M10
- Battery for use in a power failure
- Can support up to four Yorbl Amica wearables (so great for a husband/wife scenario)
- Additional functionality can be configured based on individual needs with messaging, voice and video calling.
- Voice & Video Calling
- Initiate and receive remote medical appointments using Visionable
- Can support the full range of Sensors for home, environment and wellbeing monitoring.

## Addressing Digital Inclusion & Social Connectivity



- Built on the Lenovo M10 (10 inch) tablet
- Does everything that Yorbl Vita can do but remove from stand and it's a "Senior Friendly" Tablet
- Specially designed, easy to understand & Use User Interface
- Surf the web through an integrated web browser
- Use Messaging, Video, Chat and Social Media apps to stay in touch with friends and Loved ones.
- Reminders for medication and events.
- In assisted living schemes, we can tie in with communal functionality like message boards, noticeboard, group chat.
- Helping combat Digital Exclusion AND Isolation
- Full remote Monitoring, Management & Support
- Usage Data/Analytics (Anonymised)

## The Yorbl Digital Ecosystem



- Fully Integrated Digital Ecosystem
- Yorbl Hub - Built on the well known Akuvox touch panel
- Wall mounted and Powered over Ethernet.
- Digital Warden/Emergency Call
- Digital Door entry & CCTV
- Voice & Video Communications
- SMART Home Control
- Full range of Sensor Connectivity inc Health & Activity monitoring
- Wi-Fi hotspot, providing a mesh Wi-Fi network throughout an entire building.
- Environment Monitoring & Control
- Scheme Wide Activity Monitoring
- Integrated scheme services such as Digital Noticeboards, Request a Repair, etc....

# Yorbl Amica Wearables



**Wearables that extend the safety net in and out of the home, as well as monitoring activity, health and wellbeing**

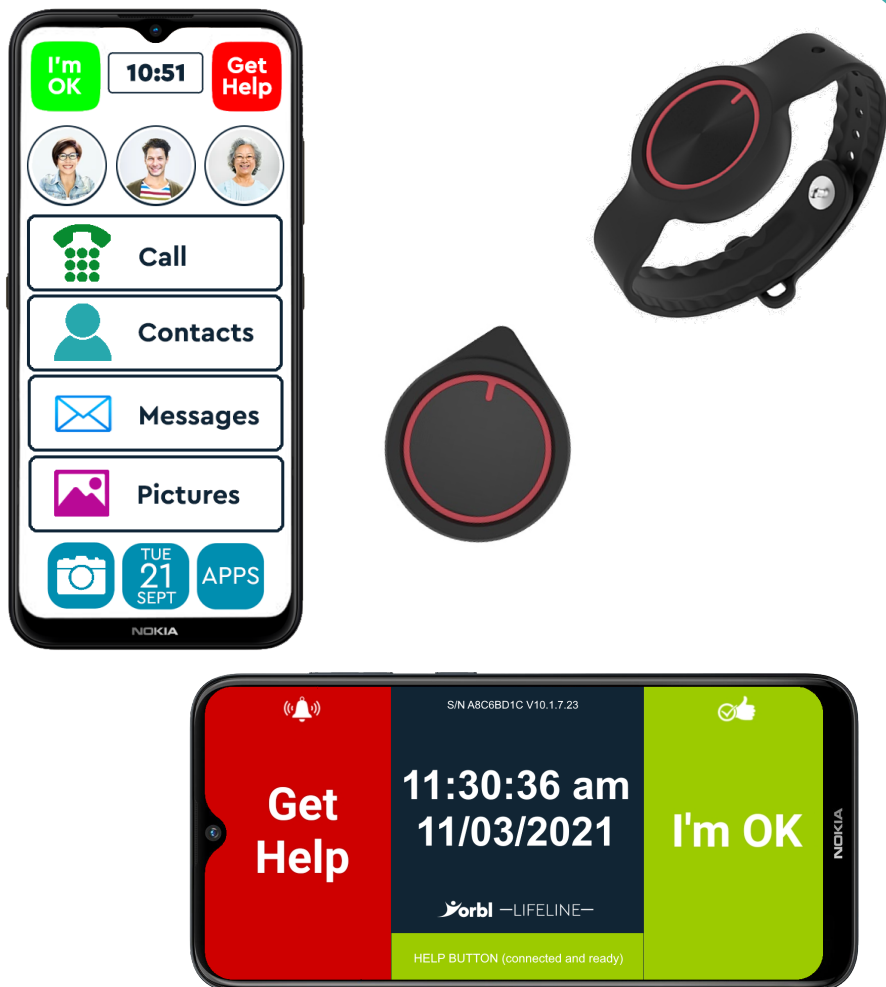
- **Amica SoS** – bluetooth connection to Lifeline, Vita, Tab or Hub.
  - Single Push for “I’m OK”, Long Push/Double Push for SOS
  - Includes Fall Detector functionality.
  - Rechargeable
  - IP66 rated
- **Amica Go** – 4G SOS Button with full two way calling.
  - Fall detection
  - 3G/4G SIM Enabled
  - Rechargeable with long standby time
  - IP67 rated
  - Optional speaker/charger base station
- **Amica Active** – Lifestyle SMART Watch with health and wellbeing functionality
  - SIM card, means it can be used away from home
  - Full two way calling to the ARC/Carer etc.
  - Fall detection, heart rate, steps etc...
  - IP67 rated

***Note:** We strive to minimise the occurrence of false alarms through the sensors and software used by Yorbl devices. The fall detection technology in the wearables do not allow analysis and interpretation of all fall situations. Soft falls, slumping falls, descent-controlled falls against a wall or a chair are examples of situations that would typically not be detected by the device, and in these scenarios, it would still be necessary to manually press the get help button on either the wearable, or the Yorbl device.*

BACK

# Yorbl Phone

## Senior Friendly Mobile Phone with Alarm



- Built on the Nokia 1.4
- Dual Functionality – Lifeline Dispersed Alarm – Pick it up and its a SMART Phone with “Senior Friendly” Interface
- Full “Dispersed Alarm” functionality with ARC Connectivity
- “I’m OK”
- Use Messaging, Video, Chat and Social Media apps to stay in touch with friends and Loved ones.
- Reminders for medication and events.
- Full remote Monitoring, Management & Support
- Usage Data/Analytics (Anonymised)

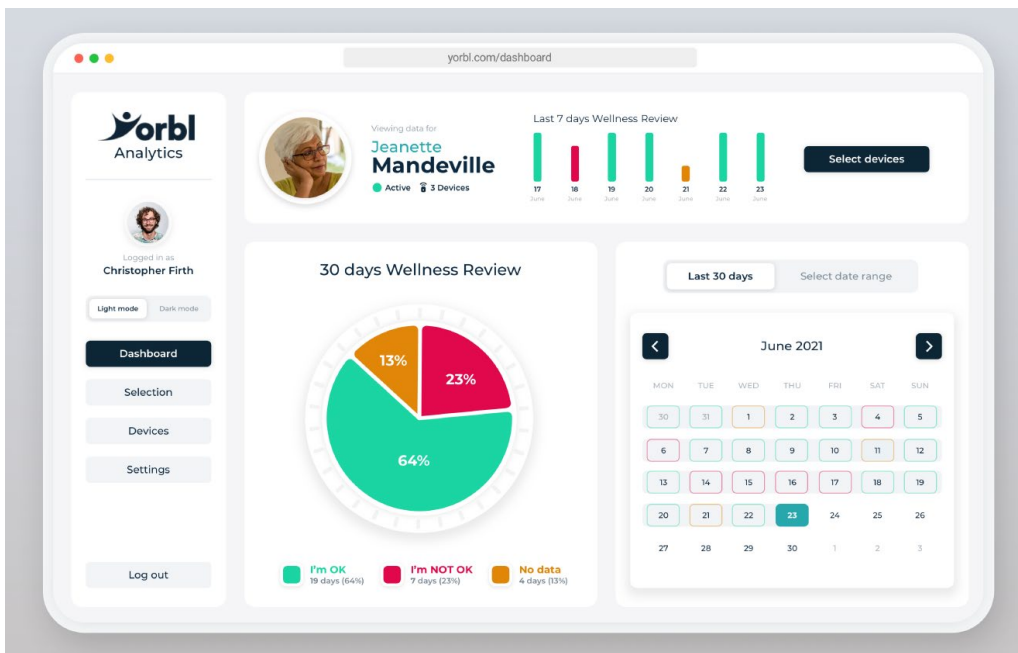
# Yorbl Sensor Pack



A range of sensors that can be placed around the home, room or dwelling to provide valuable data about the User's activity & surroundings.

- **Vayyar "Widar" Fall and Movement Detector**
- **Passive Infra-Red Sensor** – this will monitor areas for movement. For example, we can pick someone up enroute to the bathroom in the middle of the night.
- **Connected Smoke Detector** -
- **SMART Plug/Bluetooth Gateway** – Operate various devices (i.e. Kettles etc.) and extend Bluetooth range of Wearables
- **Yorbl tags** – Innovative ambient monitoring of a variety of environmental states inc:-
  - **temperature** – so we can see the ambient room temperature at night, which is useful when investigating sleep patterns and wellness
  - **movement sensing** –accelerometers will pick up when the tag is moving, so they can be stuck to a door as part of mapping a person's movements, or even a medicine cabinet as part of ensuring that someone is taking their medication
  - **air humidity** – between 30% and 50% is considered optimum the home, and monitoring this is an important aspect of making sure a vulnerable person is as comfortable as they can be
  - **air pressure** – it is known anod and general wellbeing. Collecting this, and being able to overlay heart rate from the Advanced version of our Yorbl Vita wearable means you can map out issues like lethargy – an early sign of ill health.

**Yorbl Analytics provides a graphical view of collected data in an easy to use and readily accessible format.**



- Secured, running in Microsoft Azure Cloud and accessible from a Web Browser.
- Intuitive and easy to use.
- Digital Dashboards provide an easy to read graphical view
- Overlay Sensors to build up a wellbeing snapshot.
- Look at information over the last 30 days, or define a custom date range.
- Export to CSV or PDF
- Managers and carers can look across their entire scheme, quickly and easily.