UKTelehealthcare Webinar

Future-proofing Current TEC Solutions

29th November 2023



Senior Business Development Manager

Legrand Care





Legrand Care is Global



Present in over 40+ countries



Working with over 500+ stakeholders & partners



235 employees with offices in UK, France, Spain, Sweden and Germany





3 million+ Connected Individuals





Handling over 25 million events monthly



€65+ million turnover

Analogue 2 Digital Transition

Key Issues & Questions



Supply





The Community of Madrid are pioneers in the digital transformation of Telecare Services.

For this purpose, the Community of Madrid acquired more than 100,000 Legrand Care devices for the digitalization of the Telecare Service.

This is a great challenge, bringing Advanced Telecare to more than 40,000 users before the end of 2023.

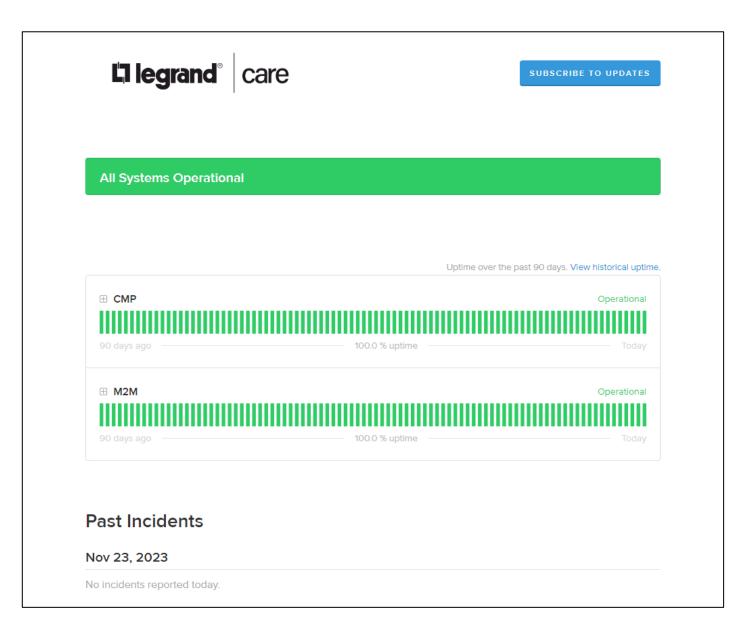
The Community of Madrid, through a public tender financed by the Next Generation EU funds, has acquired more than 100,000 Advanced Telecare devices from the company Legrand Care.

This is a very ambitious project, since the supply of all the devices had to be carried out in less than three months.



Outages & Resilianace



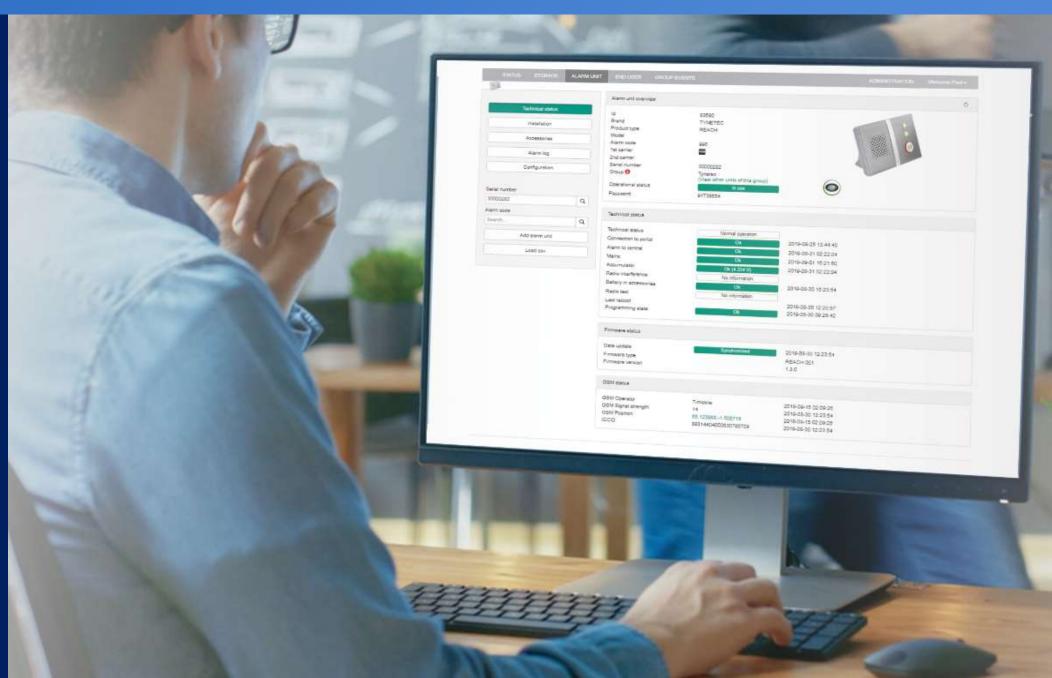




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Pulse CMP-Bi Cloud Management Portal





Pulse CMP Cloud Management Portal

Better device estate management through data analysis

- Quick overview of data through easy-to-use graphs and icons
- Individually configurable display for numerous KPIs. Heatmap for error analysis
- Geographical distribution of the devices on a map
- Incident early detection through advanced analysis and smart notifications
- Smart notifications are sent to customers and support team based on rules (new incidents, trends)
- Powerful scalable and flexible architecture that will allow even more features in the future









Future-proof?

"How do I future proof my Digital TEC Service?"

The Bi Dashboard gives you control – it puts your hands on the wheel, so you don't have to be reliant on 3rd party to let you know of any issues, trends or problems. This data analysis tool allows you to collate the information from all of your service users, keeping them safe and protected. Its real time reporting won't leave anyone vulnerable whilst waiting for those daily, weekly or monthly test calls to come through.

"How can my service be successful and sustainable when digital seems so much more expensive?"

For every visit made to a property to check on an alarm, change a battery, reprogram the unit or drop off another pendant or peripheral...can cost your service a minimum of £40. With the advancement of the Pulse CMP – you can eliminate most of the visits with remote programming of peripherals and alarms, automated configuration, automatic updates and full fault reporting. This dramatically saves your service unnecessary costs and helps make your service more sustainable.



"What does the future look like for the TEC Industry?"

Let's stand together, let's work together, because we are stronger together!

