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UK TELEHEALTHCARE SHOWCASE
UMO from ENOVATION

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About Enovation

Enovation Group



>40 years
experience



>325
employees



13 offices,
18 countries



>2 million
healthcare users



>10 billion
messages per year



>250,000 health
professionals



>500 connected
applications & devices



ISO9001, ISO27001
CyberEssentials+
TSA QSF



Certified Organisation





Enovation Group owned by Legrand Care



- Legrand Care acquired Enovation in April 24
- Enovation is still a separate company
- Sharing the same owner allows Legrand and Enovation to work much more closely eg interoperability of products

Enovation UK



- Enovation UK continues to grow
- Achieving 20% to 30% organic growth each year
- 45+ monitoring centre customers look after $\frac{3}{4}$ million people using our UMO software
- 20+ hospital customers integrate their data systems using our software and services



Enovation provides a software platform for Connected Care

Increasing demand for Health & Care



Proportion of elderly population is growing.

More care professionals needed

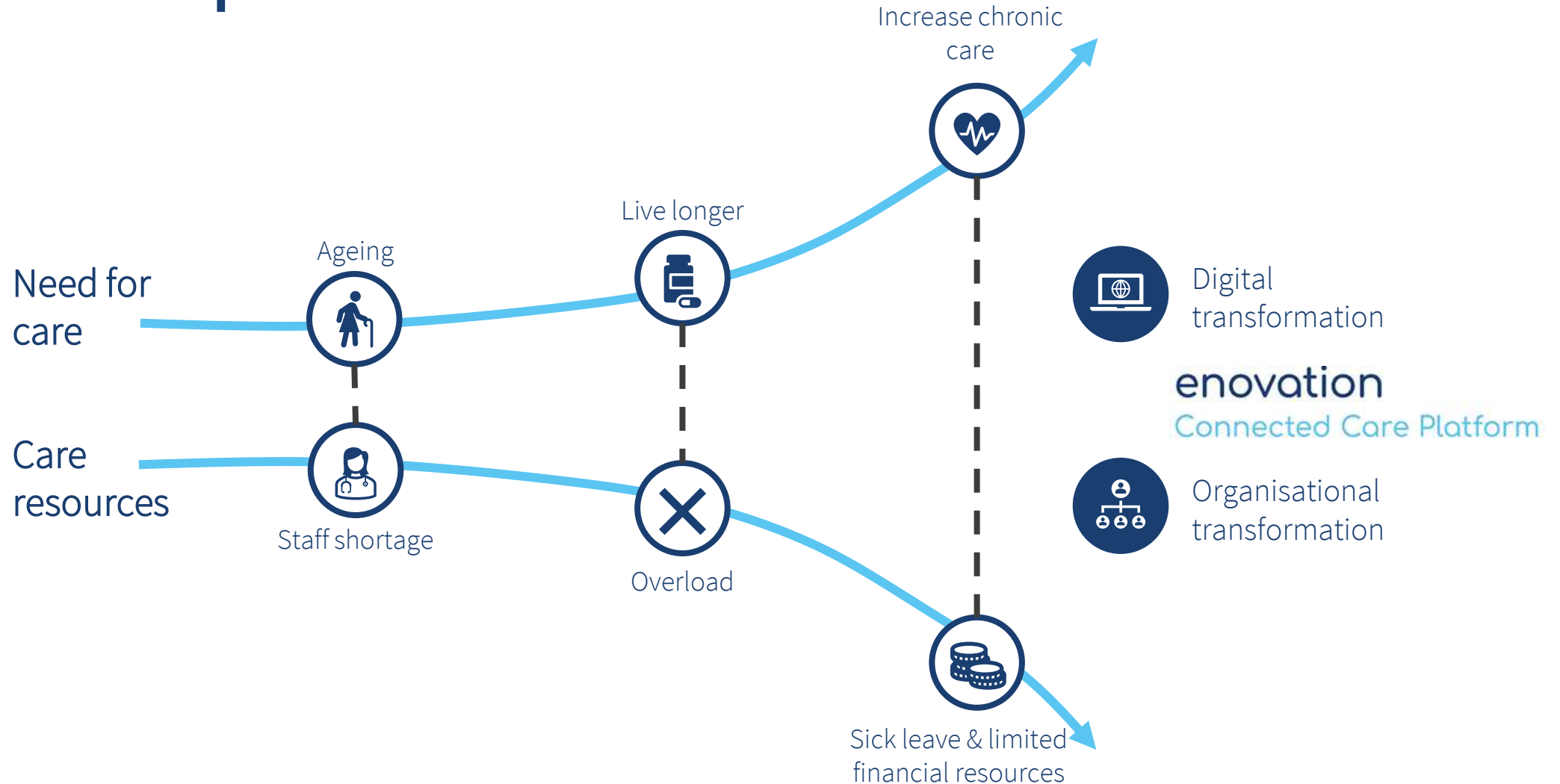
Healthcare systems are not sustainable without innovation.

Forecast for 2036:

- UK population will grow by 10% (67m to 74m)
- Percentage aged 85+ will grow from 2.5% to 3.5% (1.6m to 2.6m)

Reference: ons.gov.uk 30/1/2024

Care paradox





enovation

Connected Care Platform

 Chat
enovation zaurus

 Telemonitoring
enovation umo

 Transfer
enovation point

 Mobile App for Patients
enovation funatic

 Video
enovation zaurus

 Personal Alarm
enovation umo

 Capacity Tracker
enovation point

 Medication Administration
enovation medimo

 Chatbot
enovation zaurus

 Mobile Responder
enovation umo

 Signaling
multisignal

 Medication Prescription
enovation medimo

 Secure Email
enovation mail

 Lab4Apo
enovation mail

 Patient Portal
enovation funatic

 File Share  Viewer

 EDI
enovation mail

 LSP
enovation lspconnect

 XDS
enovation xds

 FHIR
enovation myhealthconnect



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About UMO

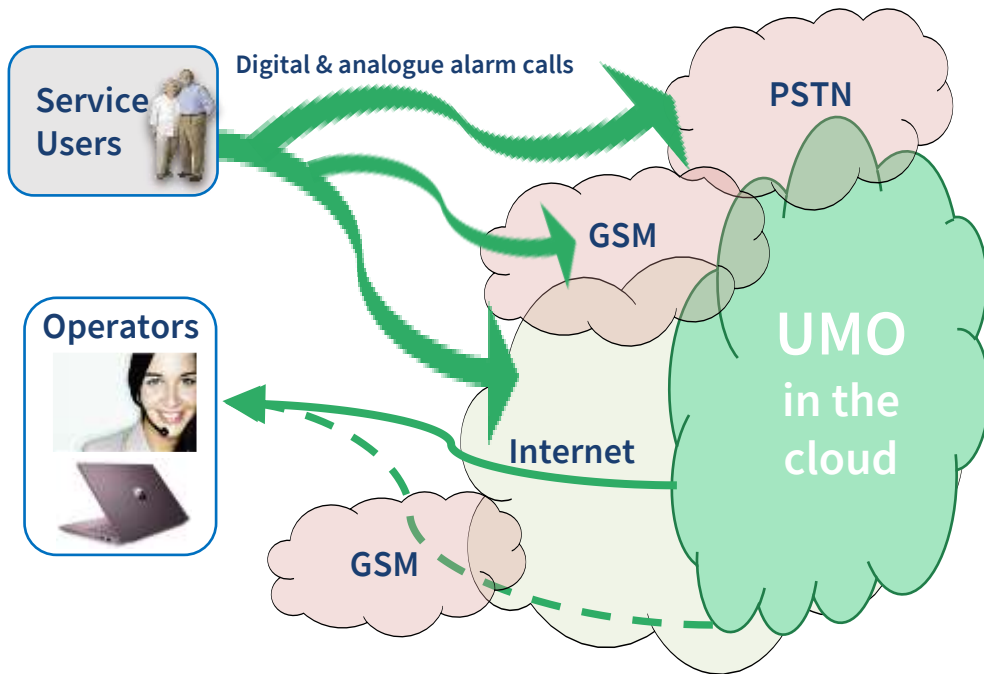
Universal **M**onitoring software

UMO summary



- Technology Enabled Care monitoring software
- UMO is a fully digital, cloud based platform
- Monitors both digital & analogue TEC equipment
- Interoperable with vast majority of manufacturers

UMO in the cloud



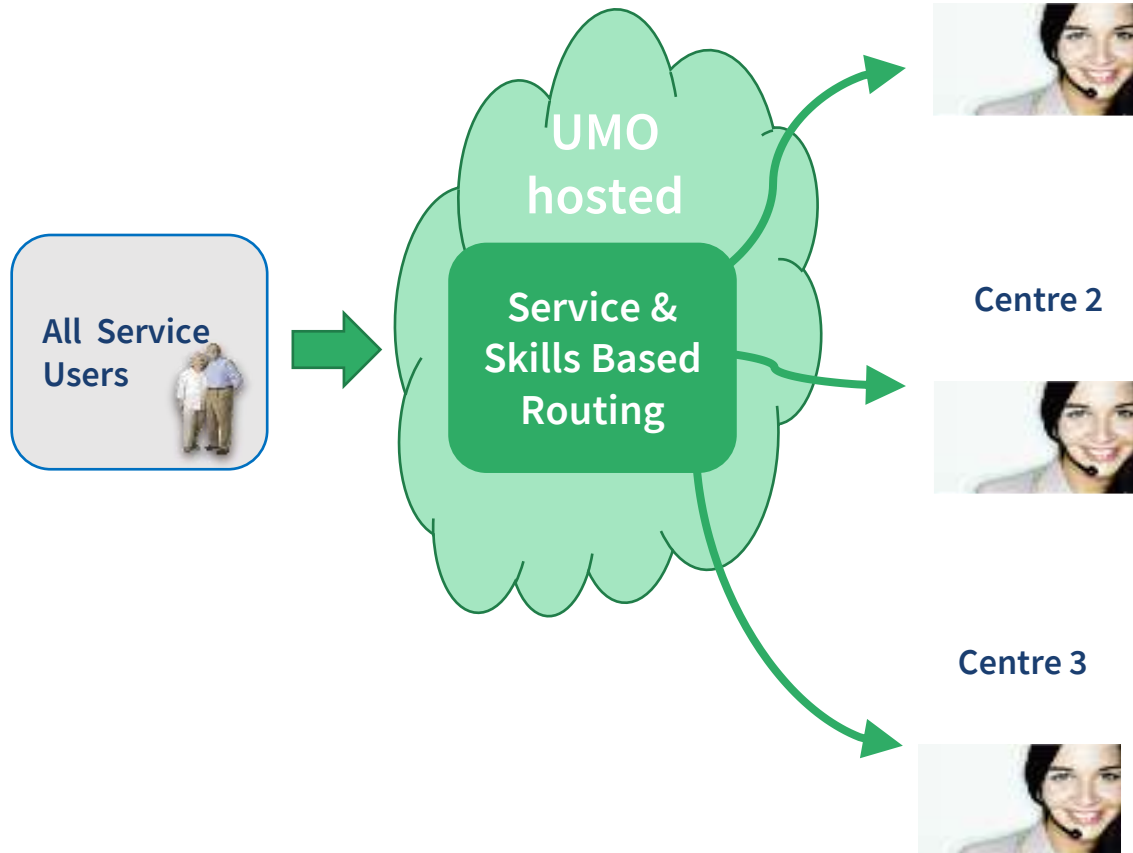
- 24/7 managed service
- Future proof SIP telephony
- Port your existing numbers
- Highly resilient, built in DR
- Easily scalable
- MFA for security

Capabilities of the UMO platform

- Operators can work from anywhere
- UMO Responder App for mobile teams
- Lone worker monitoring
- Call Centre services
- Integrated audio recording
- Your customers can manage their own data
- Extensive reporting options



Multiple centres can share one UMO to work together



One database with segregated data, and each centre can:

- take their own calls from any location
- have their own procedures
- answer in their own service name
- support each other with
 - Overflows for unanswered calls
 - DR situations
 - Planned cover (eg training, nights or weekends)

You would need data sharing, service level and commercial agreements in place

UMO is an independent, open platform



- Part of a wider suite of Enovation software
- We do not compete with our customers
- We do not provide TEC equipment
- We invite all manufacturers to be part of our

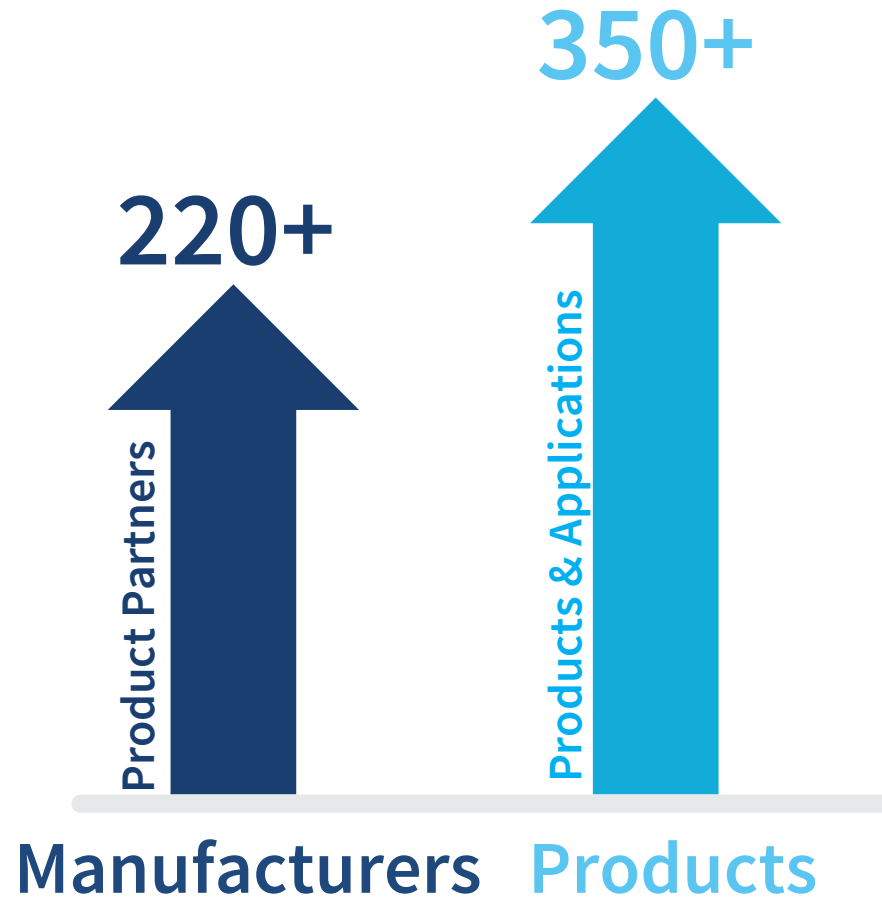
UMO Certified Partner Programme

UMO Certified Partner Programme

- Gives you freedom of choice
- For a wide variety of TEC devices
- From many suppliers
- Ensuring reliable interoperability with UMO



UMO Certified Partner Programme



Examples of Partner Products



Smart sensors

AI (ADL, camera), radar, fall prevention



Nursecall

Nursing homes, grouped living



Telecare IP

Digital fixed/mobile, encrypted comms



Mobile

Loneworker, Dementia care



eHealth

Medication compliance, wearables





Next generation of UMO

UMO cx

UMO cx

UMOCx is a contact centre solution, with alarm handling built in.

- Alarms & telephone calls
- SMS, Email, secure email, video conference, webchat
- Automatic presentation to the next available operator (ACD)

With added benefits of:

- APIs to share data between UMOCx and other systems
- Deep integration with the wider Enovation Platform
- Easy transition to UMO cx from UMO

- Demos can be provided from Dec 24 onwards
- First customers expected to use UMOCx early 2025





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Thank you for listening

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